

# Stacy James

Executive Senior, Inner Circle  
National Sales Director



## Accolades & Accomplishments

Joined Mary Kay - November 1981

Debuted as a Director - February 1983

Debuted as a National Sales Director November - 1994

NSD theme song - James Brown "I feel good"

Senior NSD - Jan Harris

Family - husband Brian, daughters Jennifer, Whitney & McKenzie

Career before Mary Kay - Elementary School Teacher

### **SPECIAL CAREER ACHIEVEMENTS:**

- Broke Company Production Record as brand new Director.
- Earned her first pink Cadillac in June of 1983. Five months after becoming a Sales Director and has driven a Brand New Pink Cadillac every 2 years since.
- Earned Top Director and Unit Club recognition and prizes since 1983.
- Earned Company's most esteemed Go-Give Award in 1988.
- Currently has 3 Off-Spring National Sales Directors. Mary Pat Raynor, Maricela Becerra de Meza and Amie Gamboian.
- Serves on Mary Kay Cosmetics Inner Circle NSD Advisory Board in Dallas, Texas.
- International Leadership trainer for Mary Kay Incorporated.
- Became Mary Kay Millionaire National in 1996.
- Currently is in the top 10 of all USA National ranking.
- Has earned over 8 million in commissions during her Mary Kay career.
- Highest monthly commission checks have been over \$61,000 in one month
- Is a member of the company's elite Inner Circle of National Sales Directors since 2002.
- Created and founded Generations of Pink, a Mary Kay Mother - Daughters Christian Conference